

A close-up, artistic photograph of a piano key, likely a sustain pedal, covered in numerous small water droplets. The key is a warm, golden-brown color. The background is dark, and the lighting creates a soft glow on the wet surface.

# PRICE LIST (£)

PIANO'S DESIGNED AND BUILT  
EXCLUSIVELY FOR THE HOME.



## DELIVERED WORLDWIDE



This price list is for customers wishing to buy a piano to be delivered anywhere in the world, purchased via the Factory or through any one of our Retail Stores. Our delivery network is extensive covering most countries, when we deliver every piano is insured from our factory to your front door.

### **For delivery into the United Kingdom**

Delivery and installation to ground floor of your property is included within the price. Once our team have visited and installed your piano, the first tuning is included with the option to sign up to our ongoing care scheme.

### **For delivery into your country (excluding USA)**

Crating, shipping and installation are quoted separately with the option for you to arrange your own collection from our Headquarters in Cambridge, United Kingdom if preferred.

Using our delivery and installation service: Piano can be paid for excluding VAT. We crate, ship, and install the piano for you. Once delivered, the first tuning and set up is carried out by a dedicated Edelweiss Technician or (if not available locally), one of our technicians is flown out to ensure the piano is set up and working correctly, the cost of this is included within your delivery quote.

Choosing to collect and deliver the piano yourselves (or if unable to deliver to your country): Piano is paid for at UK Retail Price, the VAT is refunded once bill of lading received. Cost of crate is payable by yourselves. If required, we can quote for a dedicated Edelweiss Technician visit to ensure the piano is tuned and set up perfectly following install.



THE ORIGINAL COLLECTION



Each Edelweiss piano comes with an iPad preloaded with access to over 1000 songs, a matching adjustable stool and climatic control system where required.

MODEL	SIZE	RETAIL PRICE £GBP	PRICE EX VAT (EXW CAMBRIDGE)	BESPOKE OPTIONS INCLUDED	FURTHER CUSTOMISATION (PRICE ON REQUEST VIA DESIGN STUDIO)
THE ORIGINAL	G52	£82,695	£68,913	<ul style="list-style-type: none"><li>Comes in one design</li></ul>	<ul style="list-style-type: none"><li>Changing colour combinations to colours of your choice</li></ul>
THE CLASSIC SYGNET	G52	£55,795	£46,496	<ul style="list-style-type: none"><li>Colour of your choice, comes in standard in Black &amp; Gold</li><li>Brass, Antique Brass or Chrome Hardware</li><li>Matt, Satin, or Gloss finish</li></ul>	<ul style="list-style-type: none"><li>Letter Personalisation</li><li>Piano keyboard colour</li><li>Alternative Leg Structures</li><li>Transparent Parts</li></ul>
THE CLASSIC FLUGEL	G66	£68,695	£57,246	<ul style="list-style-type: none"><li>Colour of your choice, comes in standard in Black &amp; Gold</li><li>Brass, Antique Brass or Chrome Hardware</li><li>Matt, Satin, or Gloss finish</li></ul>	<ul style="list-style-type: none"><li>Letter Personalisation</li><li>Piano keyboard colour</li><li>Alternative Leg Structures</li><li>Transparent Parts</li></ul>
THE CLASSIC FLUGEL	G75	£76,995	£64,163	<ul style="list-style-type: none"><li>Colour of your choice</li><li>Brass, Antique Brass or Chrome Hardware</li><li>Matt, Satin, or Gloss finish</li></ul>	<ul style="list-style-type: none"><li>Letter Personalisation</li><li>Piano keyboard colour</li><li>Alternative Leg Structures</li><li>Transparent Parts</li></ul>
THE TRANSPARENT FLUGEL	G66	£84,995	£70,829	<ul style="list-style-type: none"><li>Internal colour of your choice, comes as standard in White with Internal Mood lighting</li><li>Brass, Antique Brass or Chrome Hardware</li></ul>	
THE TRANSPARENT KLAVIER	U46	£52,000	£43,333	<ul style="list-style-type: none"><li>Internal colour of your choice, comes as standard in White with Internal Mood lighting</li><li>Brass, Antique Brass or Chrome Hardware</li></ul>	

NEW GENERATION



Each Edelweiss piano comes with an iPad preloaded with access to over 1000 songs, a matching adjustable stool and climatic control system where required.

MODEL	SIZE	RETAIL PRICE £GBP	PRICE EX VAT (EXW CAMBRIDGE)	BESPOKE OPTIONS INCLUDED	FURTHER CUSTOMISATION (PRICE ON REQUEST VIA DESIGN STUDIO)
THE TRANSPARENT	S132	£96,000	£80,000	<ul style="list-style-type: none"><li>Choose from finishes range available</li><li>Internal mood lighting</li></ul>	<ul style="list-style-type: none"><li>Colour matched to your interior</li><li>Piano keyboard finishes</li></ul>
THE ECLIPSE	S132	£122,000	£101,667	<ul style="list-style-type: none"><li>Choose from finishes range available</li></ul>	<ul style="list-style-type: none"><li>Colour matched to your interior</li><li>Finishes of your choice</li></ul>
LE SOLIS	S132	£330,000	£275,000	<ul style="list-style-type: none"><li>Liquid Metal finish range available, or liquid metal finish of choice</li><li>Brass, Antique Brass, Gold, Rose Gold or Chrome Hardware</li></ul>	<ul style="list-style-type: none"><li>Any finish of your choice, arrange a Design Consultation to discuss what you are looking for</li></ul>
LE SILEX	S132	£455,000	£379,167	<ul style="list-style-type: none"><li>Liquid Metal finish range available, or liquid metal finish of choice</li><li>Brass, Antique Brass, Gold, Rose Gold or Chrome Hardware</li></ul>	<ul style="list-style-type: none"><li>Any finish of your choice, arrange a Design Consultation to discuss what you are looking for</li></ul>
THE LIQUID MODA	G66	£116,000	£96,667	<ul style="list-style-type: none"><li>Choose from finishes range available</li></ul>	<ul style="list-style-type: none"><li>Any finish of your choice, arrange a Design Consultation to discuss what you are looking for</li></ul>
THE TOWER	G66	£138,000	£115,000	<ul style="list-style-type: none"><li>Choose from finishes range available</li></ul>	<ul style="list-style-type: none"><li>Any finish of your choice, arrange a Design Consultation to discuss what you are looking for</li></ul>

## CREATE YOUR OWN UNIQUE MASTERPIECE – BESPOKE STUDIO



Every Edelweiss is uniquely specified to its owner but for the art and music lover that wants to go even further and build a one-off creation, a musical masterpiece, you have the option to work with our Bespoke Studio. Choose from our Design Vault, or work with our exclusive Goldfinch Artist (via invitation only) to create something truly exclusive to you.

The process starts through a discussion with our Bespoke Studio Team - understanding the value of what you would like to invest, then on receipt of a 10% non-refundable Design Fee we hold a Design Consultation to begin the journey of building your very own Edelweiss masterpiece, the results are truly stunning.

We always respect your privacy and are happy to sign non-disclosure on any Bespoke project as required.





# ARRANGE A DESIGN CONSULTATION



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# E D E L W E I S S



Changing the way people think about  
the piano and its place in the home

[www.edelweisspianos.com](http://www.edelweisspianos.com)